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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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NOTICE Effective October 1, 1982, free distribution of this report will be discontinued. If you wish to continue receiving Export Briefs after October 1 please complete the form on the last page and return with payment. No action is necessary if you want to be removed from the mail list.

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ISSUE NO# 37, 1982

I.F.A.S. - Univ. of Florida

1451 Barley (Austria). Wants malting barley, 40,000 mt., in bulk. Delivery ASAP. Quotations: CIF or FOB. Bank ref: Bank of N.S.W. Moree, N.S.W. Contact: Manager, Bay Pastoral Co., P.O. Box 61, Warialda N.S.W. 2402, Australia. Telex: AA 66671. Phone: (067) 2922 EXT 150. Cable: MOHAIR.

1454 Citrus tender (Iraq). Tender for the following citrus fruit: oranges, 5,000 tons, delivery from Jan. 1, 1983 - May 31, 1983; mandarines, 1,500 tons, delivery from Nov. 1, 1982 - Dec. 31, 1982; lemons, 1,500 tons, delivery from Nov. 1, 1982 - Dec. 31, 1982. Also wants: oranges, 38,000 tons from Jan. 1, 1983 - May 31, 1983; mandarines, 4,000 tons from Jan. 1, 1983 - Feb. 28, 1983; and lemons, 2,000 tons from Jan. 1, 1983 - March 31, 1983. Closing date for tender is 12:00 noon on Saturday, Sept. 25, 1982, one percent of the total tender value as a preliminary bank guarantee should be submitted with offer. For further details and technical specifications contact the legal department of The State Enterprise. Offers must be submitted to secretariat of tenders committee at address below. Contact: The State Enterprise for Agricultural Products Trading, Tahrir Square, South Gate, P.O. Box 5747, Baghdad, Iraq. Telex: 212645 AGROMARK IK. Phone: 8875691. Cable: AGROMARK BAGHDAD.

1455 Milk and milk products (Algeria). Milk and milk product regional office has contacted embassy in order to get in touch with U.S. government agencies, producer associations and the most important exporters interested in exporting agricultural products to Algeria. ORLAC expressed willingness to sign four-year plan contracts covering the coming years. Quantities are very large for a) medium heat spray powder skim milk, and b) anhydrous milk fat for human consumption. ORLAC would like to receive before September 30, 1982 offers (or intention to submit) from interested U.S. agencies, associations or firms, including available quantities, quality, prices and financing if possible. Contact: Monsieur Ait Yahia, Directeur General, ORLAC, 1, Place Slimane Hammadouchi, (ex. Carnot), Hussein-Dey, Algiers, Algeria. Telex: 52550. Phone: 77.01.67.

1456 Seed joint venture (Iraq). Interested in inviting American seed processing companies to participate in planned Iraq seed company joint venture, (51% Iraq, 49% foreign according to Iraq laws), to produce all the seeds needed in the country and for export. Companies should send letter of introduction to President of SOFAE, accompanied by capability and past performance. Any

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company wishing to send representatives for discussion should send details of passports (full name, passport number, nationality and desired place for visa to be issued) in order for invitation to be issued. Contact: The State Organization for Farms and Agricultural Establishments (SOFAE), Abu Ghraib, Baghdad, Iraq. Telex: 212222 ZIRAA IK (ATTN: State Org. for Farms and Agri. Estab.).

1457 Liquor products (Colombia). Wants spirit concentrates or liquor products with high alcohol content. Also technology to make wines and liquors from fruits. 50,000 cases of 12 bottles per case or 600,000 bottles per year. High alcohol content for repackaging. Liquor made from cherries, apples or other fruits, for export in cases/bottles as factory has available. Delivery: ASAP. State contents - negotiate trade marks etc. Quotations: FOB - Miami or factory location. Bank ref: A. Banco Comercial Antioqueno. B. Corporacion Financiera Internacional. Contact: Felix Alonso Angel Uribe, Industria de Productos Esenciales S.A., Calle 2A No. 4-31, Apartado 35661, Bogota, Colombia. Telex: 4817 (LEY). Phone: 233-9319, 233-3373, 233-9187.

1458 Popcorn (Japan). Wants yellow popcorn, one container load, top grade. Samples and specific information required. Packed in appropriate bags, about 50 lbs. to a bag, immediate delivery by surface shipment. Quotations CIF Kobe. Bank ref: Minami-Kyoto Shinyo Kinko Main Office, Uji-Shi, Kyoto. Contact: Yasuyuki Ikemoto, Director, Ikemoto Shatai Kogyo Co., Ltd., No. 54, Inojiri, Okubo-Cho, Uji-Shi, Kyoto-Fu, Japan. Phone: (0774) 41-7105.

1459 Retort-Processed fruit (Japan). Wants retort-processed fruits - apples, apricots, cherries, peaches, pears, etc. Quantities to be determined later. Samples and specific information required. Packed in appropriate poly-containers, individually and/or as mixed fruits (for retailing). Delivery schedule to be determined later. Quotation CIF Kobe. Bank ref: Sanwa Bank Dojima Branch, Takatsuki-Shi. Contact: Masaharu Mogi, Research and Development Department, Sunstar Inc., No. 5-590, Kami-Hamuro, Takatsuki-Shi, Osaka-Fu, Japan. Telex: 5336-537 SUNSTA J. Cable: "DENTAL SUNSTAR, TAKATUSUKI". Phone: (0726) 94-7771.

1460 Whole milk powder (Singapore). Wants full cream milk powder, prompt delivery. Seeking contact with manufacturers only. Quotations C&F or FOB. Bank ref: Indian Overseas Bank, Singapore. Contact: Aloysious Tng, Avit Asia (S) PTE Ltd., 3302 Hong Keong Building, 16 Raffles Quay, Singapore 0104. Telex: RS 20377 AVIT. Phone: 2218821.

1461 Chicken eggs (Hong Kong). Wants fresh chicken eggs, needs 180,000 pcs. per day, 1st Grade, in regular packing. Delivery ASAP. Quotations CIF Hong Kong. Bank ref: Lloyds Bank Int'l Ltd. Contact: Gary Hsieh, Yorkshire Int'l Ltd., 77-81 Container Port Road, Join-In Estate, 9/F, Kwai Chung, N.T., Hong Kong. Telex: 38338 LMKGP HX. Phone: 0-297111.

1462 Animal feeds (Algeria). Wants enriched feed for lactaging cows & sheep, 7,000 mt. Date of bid deadline is October 5, 1982. Firms responding to offer must be producers and not dealers or wholesalers. Firms interested must provide information on themselves, including name, full address and statutes of the company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. Offer and all correspondence must be in French. All

specs metric. Contact: ONAB, Direction Commerciale, Quatre Chemins De Kouba, Algiers, Algeria. Telex: 54135. Cable: ONAB ALGER. Phone: 58 41 23.

1463 Peanuts and peanut butter (Sweden). Wants unspecified quantities of peanuts and peanut butter. Contact: Ms. Inger Hardmo, Bob Industrier AB, P.O. 9/18, S-69 201 Kumla, Sweden. Telex: 7338 BOB S. Phone: 019/792 20.

1464 Wheat, soybeans, wheat flour (Bolivia). Wants unspecified quantities of wheat, soybeans, wheat flour, etc. and seeds for the same products. All types natural fertilizers. Contact: Humberto Medina, H. Medina Y Asociados, Casilla 4135, La Paz, Bolivia. Telex: CAB PUB 2220.

1465 Vegetable farms (Saudi Arabia). Wishes to contact U.S. company specializing in vegetable farms and green houses to set up a modernized vegetable farm on an area of 12 km sq. in Hootait Bani Tameem, Wady Berk which is 180 km from Riyadh. Feasability study proved that soil is suitable for vegetable growing - underground water is sweet and 7 wells needed to run operation. Requires a full partnership relation with selected U.S. company; 60% of financial requirement will be provided by the Saudi Arab Agricultural Bank (SAAB). Saudi owner represented by Bahraini Company. Contact: Moosa J. Al Durazi, Marketing Manager, Anwar Services Company, P.O. Box 5842, Manama, Bahrain. Telex: 9865 ASCO BN. Phone: 233945.

1466-1467 Primrose oil, feedstuff elements (Sweden). Wants approximately 90 gallons of Primrose oil, drug oil derived from the herb 'Evening Primrose' or 'Oenothera Biennis', quality first class packed in bulk liquid or in 500 mg capsules. Also wants micro elements for feedstuff like zinc oxide, 500-600 mt annually, feed grade, free from lead impurities, packed in bags. Quotations CIF. Contact: Ulf A. Einarsson, Scan Seed, P.O. Box 184, S-201 Malmo, Sweden. Telex: 32 666 REMAS S. Phone: 040/100 300.

1468 Animal feed (Algeria). Food bi-calcic phosphates to be used in animal feed, 10,000. Bid deadline October 6, 1982. Firms responding to offer must be producers and not dealers or wholesalers. Firms interested must provide information on themselves, including name, full address & statutes of company, list of stockholders, balance sheet and income statements. Send copies of their annual reports for the last 2 yrs. Offer and all correspondence must be in French. All specs metric. Contact: ONAB, Direction Commerciale, Quatre Chemins De Kouba, Algiers, Algeria. Telex: 54135. Cable: ONAB ALGER. Phone: 58 41 23.

1469 Red worms (Italy). Wants California Red Worms, 20-40,000,000. Delivery ASAP. Quote CIF Milan. Bank ref: Istituto Bancario Italiana/Milan. Contact: Dr. Igilio Boretti, Gecra, Via Rogoredo 31, Milan, Italy. Phone: 513579.

1470 Joint venture (Nigeria). Nigerian company interested in joint venture with U.S. partner(s) for poultry, piggery and crop production. Land is available at Ilupeju-Ekiti in Ondo. Feasibility study completed on poultry segment which is already in operation. Partner(s) will be required for company specialization and equity participation at 60% Nigerian and 40% foreign. Total investment envisaged will be 15 million dollars. Bank ref: First Bank of Nigeria, Limited, Ifaki-Ekiti, Ondo State/Nigeria. Contact: Ambeth (Nigeria) Ltd., P.O. Box 1505, Surulere, Lagos, Nigeria. Cable: NIGAMBETH LAGOS.

1471 Walnuts (Italy). Wants walnuts, 40 mt., new crop; jumbo and large, packed in 25 kg bags net. Delivery Oct.-Nov. 1982. Quotations CIF Genoa. Bank ref: CCF/Milano. Contact: Uedwin Arippol, Arippol Maurizo S.R.L., Via Lombroso 54, Umilano, Italy. Telex: 313011. Phone: 589907.

1472-1474 Wheat flour, milk, lard (Bolivia). Wants unspecified quantities for direct sale for resale of wheat flour, milk (evaporated, condensed, dried), and lard (pork, edible). Contact: Jose Angulo Jurado, Socij S.R.L., Casilla 5906, La Paz, Bolivia.

1475 Beef (Hong Kong). Wants beef, chilled and frozen (preferably from cattle breeders with their own slaughter houses), to supply 3 hotels. Quality: U.S. prime, choice and commercial. Packaging at packer's preference for delivery ASAP. Quotations CIF Hong Kong. Bank ref: The Hong Kong & Shanghai Banking Corp. Contact: G.C. Balenieri, Food & Beverage Manager, The Mandarin Hotel, 5 Connaught Road, Central, Hong Kong. Telex: HX 73653. Phone: 5-220111.

1476-1477 Prunes, walnuts, almonds (Italy). Wants California dried prunes, walnuts and almonds. Quantities open. Delivery ASAP. Quotations UCIF Italian Ports. Bank ref: Banco Di Napoli (Ag. #2), Milano; and Comit (Ag. #8), Milano. Contact: Utullio Gianati, Lagorio & Dufour S.P.A., Via Montenapoleone 8, Milano, Italy. Telex: 311365 or 335820. Phone: 02 5456366.

1478 Strawberry juice concentrate (Italy). Wants strawberry juice concentrate, 20-30 ml., frozen or pasteurized (to be used in soft drinks). Packaging: as available, for delivery ASAP. Requires 2-3 one lb samples. Quotations CIF Genoa or Trieste or Rotterdam. Bank ref: Banca Nazionale Lavoro, Milano or Banca Commerciale Italiana, Milano. Contact: Maurizio Ciani, Fonti Levissima S.P.A., Piazzetta Bassi 3, Milano, Italy. Telex: 334082 ORSODAI I. Phone: 8800.

1479-1480 Cornmeal, gunga peas, butter beans (Netherlands). Wants cornmeal: white hominy and yellow hominy; gunga peas, and butter beans. Container loads, packed in bales. Quotations FOB or CIF Rotterdam. Bank ref: Amro-Bank, Tilburg. Contact: H. Knulst, China Food B.V., P.O. Box 1295, 5004 BG Tilburg, Netherlands. Telex: 52603. Phone: 4241 - 3297/3298.

1481 Fats & oils (Netherlands). Wants acid oils of vegetable and animal origin, and fats of animal origin. Bulk quantities. Quotations FOB or CIF Rotterdam. Contact: R. A. M. Ribbens, Marine Oil Handelmij. B.V., P.O. Box 4263, 3006AG Rotterdam, Netherlands. Telex: 23558. Phone: 10-115640.

1482 Poultry joint venture (Nigeria). Nigerian Company interested in joint venture with American parnter(s) for establishment of poultry farm capable of producing 40 million table eggs, day-old chicks and about 10 million frozen chickens annually. Land is available at Ota/Attan area of Ogun State. Partner(s) needed for feasibility study, management, equipment recommendation, equity participation, technical assistance, raw materials supply. 60% Nigerian and 40% foreign. Total investment envisaged 700 thousand dollars. Bank ref: New Nigeria Bank Ltd, 174 Broad St, Lagos, Nigeria. Contact: Youssouf Olawale Ligali, African Commercial Industrial Company, 30 Luther Street, First Floor, P.O. Box 1304, Lagos, Nigeria. Phone: 633069, Lagos.

1471 Soymeal (France). Wants soymeal, up to 45,000 mt., 45-46% protein, in bulk, shipments of 15,000 mt., September/October, 1982. Certificate of quality and certificate of origin requested. Quotations CIF Freeout Rotterdam/Le Havre or Rijeka (Yugoslavia). Bank ref: Banque Generale Du Commerce, 36 Rue Marbeuf, 75008 Paris. Contact: Paul Feigher, General Manager, Ets. Paul Feigher, 1, Rue Du Dome, 75116 Paris, France. Telex: 611 097F. Cable: FEIGERERPORT - PARIS. Phone: 727 62 02 or 553 10 53.

1484-1485 Wheat flour, lard (Bolivia). Want unspecified quantities of wheat flour and lard for direct sale for resale. Contact: Carlos Garcia Bautista, CIA. Importadora "Conaqui" Ltda, Casilla 5888, La Paz, Bolivia.

1486 Corn flour (France). Wants corn flour, 1,000 tons, first quality, packed in 50 kilo bags, for delivery November 1982. Quotations CIF Douala (Cameroon). Bank ref: Cameroon Bank, Douala. Contact: John Coman, Manager, 4, Rue Saint Saens, 75015 Paris, France. Phone: 579 29 23.

1487-1489 Red and white clover seeds, sorghum, cottonseed cake (Colombia). Wants 1 metric ton each of first quality red clover and white clover, packed in 1 kilogram bags. Also yellow grain sorghum 10,000 mt., U.S. No. 2 or better in bulk; and 5,000 mt. cottonseed cake, high protein in bulk. Delivery all within three months. Require Government of Colombia phytosanitary requirements. Quotations FOB Port of shipment. Bank ref: Banco Ganadero - Medellin, Colombia. Contact: Jenaro Perez or Federico Velez, Colanta, Apartado 2161, Medellin, Colombia. Telex: 6611. Phone: (94) 57-0300.

1490 Beef Joint Venture (Chile). Wants joint venture with meat packers or processors. Southern cattlemen association seeking joint venture to form meat packing industry in Chile's largest beef production area. Purpose of industry is to process beef at origin for subsequent distribution in Chile's Central region and other major consumer centers. Bank ref: Banco De Chile, Osorno. Contact: Fernando Becker, President, Herfosur S.A., M.A. Matta 698, Osorno, Chile. Phone: 6018 Osorno, Chile.

1491 Almond Tender (Algeria). Wants shelled, sweet almonds, 4,500 metric tons, 1982 new crop, sweet, category 1, 1% maximum breaks. Products must be wholesome, parasite or mold free. Goods must be packaged in new jute double bags suitable for maritime transport and handling. Deliveries between November 1982 and May 1983. Quotations C&F Liner Terms Algerian Ports. Bid deadline October 15, 1982. Offer to remain valid 60 days past bid deadline. Offers by telex/telegram not acceptable. Producers are encouraged to respond directly, but dealers, distributors or wholesalers may respond if they meet the requirements of Algerian Law. Firms interested must provide information on themselves, including name, full address and statutes of company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. External envelope containing the offer must not have any indication as to who the bidder is, only ONACO's address and the following indication must appear on the envelope: "Appel D'Offres International - Amandes Douces - Ne Pas Ouvrir". Offer must include samples. Offer and all correspondence must be in French. All specs. metric. Contact: ONACO DAP, 29, Rue Larbi Ben M'Hidi, Algiers, Algeria. Telex: 53236, 52850, 52851. Phone: 64.02.75. Cable: ONACO DZ.

1492 Lumber Tenders (Egypt). Requests bids for the following lumber items: Tender No. 1-82/83 for 20,000 cubic meters or more of Hewn Bulk Timber. Offer deadline Saturday, Noon, October 2, 1982; Tender No. 2-82/83 for 40,000 cubic meters or more of Redwood. Offer deadline Tuesday, Noon, October 12, 1982; Tender No. 3-82/83 for 20,000 cubic meters of Beech. Offer deadline Saturday, Noon, October 23, 1982; Tender No. 4-82/83 for 5,000 cubic meters of Plywood. Offer deadline Tuesday, Noon, November 2, 1982; and Tender No. 5-82/83 for 30,000 cubic meters or more of White Wood. Offer deadline Saturday, Noon, November 13, 1982. Complete Tender specifications available for U.S. $24.05 each at address below. Offers must be made through an Egyptian agent. Contact: The Societe Commerciale Des Bois "FABAS", 1, Sit Elmolk Street, Waradian, Alexandria, Egypt. Telex: 54309 UN ATT FABAS. Phone: 20370.

1493-1495 Fruits and vegetables (Ivory Coast). Wants fruits: apples, mandarines, pears, peaches, apricots, cherries, raisins, strawberries, melons, prunes, lemons, and walnuts. Also vegetables: lettuce (all kinds), leeks, carrots, potatoes, cauliflower (white, green & red), eggplant, marrows, turnips, head of celery, celericac, fennel, fresh paris mushrooms, onions, shallots, tomatoes, green beans, pepers, asparagus, endives. One mixed container for airfreight per month, all top grades, packed in cartons to be placed in container. Delivery October 1982. Prefer exporter of mixed container be located in New York City. Quotations FOB New York. All products are for new and modern supermarket in Abidjan to be inaugurated end September. Bank ref: BCAO-Cote D'Ivoire. Contact: Issam Fakhry, Supermarche Trade Center S.A., 17 B.P. 363, Abidjan 17, Ivory Coast. Telex: 2774 SMTC. Phone: 32-82-02/22-59-50.

1496 Corn oil (Bahrain). Wants 1/20 ft. container per month of pure corn oil. Packaging in 3 kgs. tins, preferred. Delivery ASAP. Arabic labelling. Company requests packages under their own brand name. Company prefers to deal with manufacturers directly, C&F quotations. Company at present imports some 5-containers per month from Singapore. However very interested in establishing successful relationship with U.S. supplier. Bank ref: British Bank of the Middle East, National Bank of Bahrain, Bank of Bahrain and Kuwait. Contact: Ebrahim Zainal, Mohammed Ali Zainal Abdulla, P.O. Box 593, Manama, Bahrain. Telex: 8425 ZAINALBN. Phone: 254138/250941. Cable: ZAINLEYAN.

1497-1500 Beef, veal, lamb, pork (Ivory Coast). Wants beef, veal, lamb, and pork carcasses. Mixed container for airfreight to be shipped 50 pct. beef, 20 pct. veal, 20 pct. lamb and 10 pct. pork, one container per month. All top grades. Delivery October 1982. Prefer exporter of mixed container be located in New York City. Quotations FOB New York. All products are for new and modern supermarket in Abidjan to be inaugurated end September. Bank ref: BCAO- COTE D'Ivoire. Contact: Issam Fakhry, Supermarche Trade Center S.A., 17 B.P. 363, Abidjan 17, Ivory Coast. Telex: 2774 SMTC. Phone: 32-82-02/22-59-50.

1501 Vitamin E (Japan). Wants vitamin E, 100 kgs. per month. Product must be of natural origin. Sample and specific information required. Packed in appropriate containers for institutional use. Immediate delivery by surface shipment. Quotation FOB. Bank ref: Tokai Bank Okazakiekimae Branch, Okazaki. Contact: Hiroshi Kadowaki, Airin Co., Ltd., No. 29-14, Nishi-Ikebukuro 1-Chome, Toshima-Ku, Tokyo, Japan. Phone: (03) 982-1077.

Foreign Market Development

Canadian Department of Consumer Affairs - has announced a proposal revising the Range of Container Sizes for Cookies and Biscuits. The comment period for this proposal ends October 6, 1982. For further information please contact Thomas O'Connell, USDA Technical Office, Foreign Agricultural Service, Room 5530, South Agriculture Building, Washington, D.C. 20250; or phone: (202) 382-1333.

Export Directory Available. Copies of the Food and Agricultural Export Directory 1982 are now available. This 108-page publication is a guide to contact points within the Foreign Agricultural Service and other federal government agencies, state organizations, trade associations plus foreign embassies in The United States. For single copies, write the Export Promotion Division, State/Trade Coordination Branch, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945-South Building, Washington, D.C. 20250.

New Publications

Single copies of the following are available by writing the U.S. Department of Agriculture, FAS, Information Service Staff, Room 5918-South, Washington, D.C. 20250.

Horticultural Products Review, FHORT 3-82, September 1982.

World Grain Situation/Outlook, FG-26-82, August 16, 1982.

Export Markets for U.S. Grain and Feed Commodities, FG-27-82.

World Cotton Situation, FC 9-82, August 1982.

World Oilseed Situation and U.S. Export Opportunities, FOP 10-82, August 1982.

Weekly Roundup of World Production and Trade, WR 36-82, September 9, 1982.

NASDA NATIONAL FOOD AND AGRICULTURE EXPOSITION

At The Georgia World Congress Center
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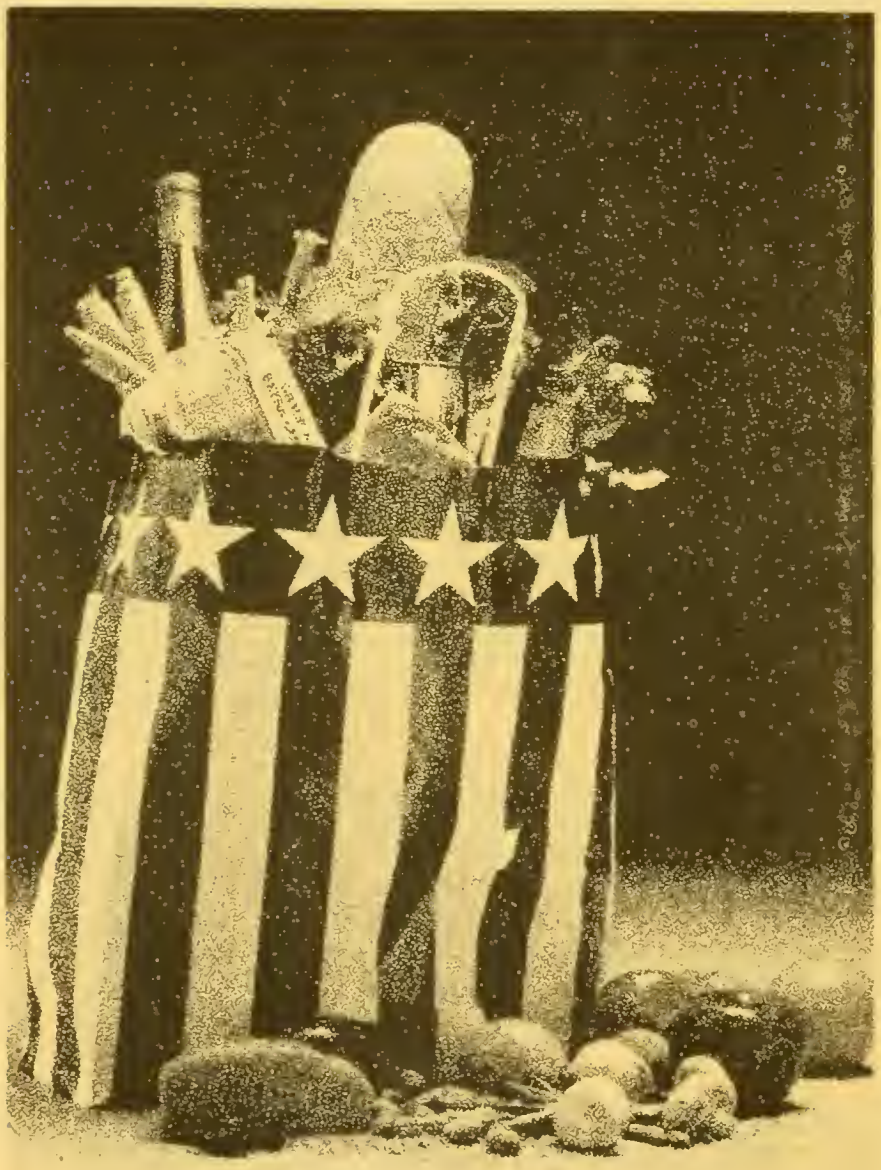

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For further Information contact the NASDA National Food and Agriculture Exposition, 1616 H Street, N.W. Washington, D.C. 20006 Tel: (202) 628-1566.

USER FEE FOR TORS SERVICES

Effective October 1, 1982, The free distribution of foreign trade leads will be discontinued. Following is an excerpt taken from the August 18, 1982, Federal Register: Quote. Notice The newsletter Export Briefs, trade lead mailouts, and trade lists of the Trade Opportunity Referral Service, previously made available free of charge to the general public by the Foreign Agricultural Service, will now be subject to a reasonable user fee to cover the cost of computer time, duplicating, handling, and mailing. The fees will be as follows:

(1) $50 for a yearly subscription to Export Briefs.
(2) $10 per commodity, per year, to receive individual foreign trade leads via direct mail. Unquote.

If you wish to receive Export Briefs and/or individual trade leads via direct mail please complete the following Subscription form. All subscriptions are payable in advance, by check or money order only. Make payable to: USDA - Foreign Agricultural Service. Subscriptions are on an annual basis and are nonrefundable. To ensure uninterupted receipt of leads your check or money order should be received by an early date.

Unless you indicate otherwise, the information contained in this subscription will be provided, upon request, to foreign buyers and U.S. firms looking for suppliers of the products(s) you offer. If you desire, information sales and export volume can be omitted in your submission.

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Annual Sales Volume in U.S. Dollars (Check One)

- A ☐ Under 250,000
- B ☐ 250,000 - 499,999
- C ☐ 500,000 - 999,999
- D ☐ 1,000,000 - 4,999,999
- E ☐ 5,000,000 & over

Annual Export Volume in U.S. Dollars (Check One)

- A ☐ Under 50,000
- B ☐ 50,000 - 199,999
- C ☐ 200,000 - 499,999
- D ☐ 500,000 - 999,999
- E ☐ 1,000,000 - 2,999,999
- F ☐ 3,000,000 & over

Type of Exporter (Check One)

- A ☐ Export Agent
- B ☐ Producer or Manufacturer

Return this entire sheet to: Export Promotion Division, Foreign Agricultural Service, Room 4945-South, U.S. Department of Agriculture, Washington, D.C. 20250.

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